

# Africa Energy Forum

# Electrifying Africa's Future



Backing African power—government ministers and utilities will outline their vision and commitment for the future.

- Danny Faure** • Minister of Finance • Seychelles
- Charles Keter** • Assistant Minister for Energy • Kenya
- Ibrahim Saleh Mahmoud** • Energy Advisor  
Ministry of Finance • Egypt
- Salvador Namburete** • Minister of Energy • Mozambique
- Erkki Nghimtina** • Minister of Mines & Energy • Namibia
- Samuel Sarr** • Minister of Mines, Energy & Water • Senegal
- Jean Bernard Sindou** • Minister of Energy & Water  
Resources • Cameroon
- Manuel Cuambe** • Chairman & CEO  
Electricidade de Moçambique
- Marcel Zadi Kessy** • General Manager  
Compagnie Ivoirienne d'Electricité
- Daniel Massambu** • CEO • Société  
Nationale d'Electricité (SNEL) • DRC
- Edward Njoroge** • MD & CEO  
Kenya Electricity Generating Company
- Joseph Njoroge** • MD  
Kenya Power & Lighting Company
- Idris Rashidi** • MD • Tanzania  
Electric Supply Co Ltd (TANESCO)
- Paulinus Shilamba** • MD  
NamPower • Namibia

**Power is  
Africa's  
Future**

Palais des Congrès  
**BORDEAUX**  
30 June - 2 July 2009



## Investing in Africa's Future

**aggreko**

**EMPOWER**  
Affordable. Flexible. Simple.



AFRICAN DEVELOPMENT  
BANK GROUP

**CATERPILLAR®**



**DEWEY & LEBOEUF**

**FIELDSTONE**



**PA Consulting Group**

**SYMBION**  
SYMBION-POWER.COM

**ALLEN & OVERY**



**CHADBOURNE & PARKE LLP**

**FMO**  
Finance for Development

**IDC**  
Industrial Development Corporation  
Your partner in development finance



**Proparco**  
GRUPE AGENCE FRANÇAISE DE DÉVELOPPEMENT

**SIEMENS**



TrinityInternationalLLP

Facilitating public/private cooperation  
and future business development

Africa's largest power conference—  
creating opportunities for the future

[www.energynet.co.uk](http://www.energynet.co.uk)

# Africa Energy Forum 2009 Sponsors

## Investing in Africa's Future

### Forum Sponsor

# aggreko

Aggreko is the world leader in the supply of temporary power rentals and has been active in Africa for over ten years. Currently, Aggreko is operating large-scale power projects in countries such as Kenya, Ethiopia, Gabon, Uganda and Angola. With 133 world-wide locations, including a recently-opened depot in South Africa, Aggreko provides 24/7 customer support for single to multi-megawatt projects for a variety of industries. Aggreko manages the world's most extensive fleet of containerised generators, loadbanks, transformers and ancillary equipment, allowing for rapid mobilisation to respond to our customers' planned or emergency power needs.

**Steven Aitken**  
Managing Director, Africa  
**Aggreko International**  
P.O.Box 17576 / Dubai / United Arab Emirates  
Tel +971 4 8086 200 / Fax + 971 4 8835289  
steven.aitken@aggreko.ae

[www.aggreko.com](http://www.aggreko.com)

## Power is Africa's Future



### Lead Session Sponsor

# EMPOWER

Affordable. Flexible. Simple.

Empower owns and operates modular power generation plants to satisfy utilities' and industrial clients' short to medium term power needs. Our fleet of unique transportable containerised generators run on heavy fuel oil, producing power at a much lower cost than traditional diesel-fired generators. Empower can start providing power for you within a few months of signing a power-purchase agreement. The modular nature of the solution means that you only contract for as much power as you need, for as long as you need it.

**Dan Croft**  
Director of Business Development  
**Empower Limited**  
2 More London Riverside / London / SE1 2JT  
info@empowerlimited.com  
Tel: +44 (0)207234 5400  
[www.empowerlimited.com](http://www.empowerlimited.com)

### What the People Say

"AEF has indeed come a long way in bringing stakeholders together, defining and facilitating engagement on key issues, thereby setting the stage for concrete follow-up actions. Congratulations, and looking forward to participating again as a speaker next year. I am pleased to inform you that I had a very good side discussion with .... and another participant (based in Ivory Coast) with whom we have agreed on some concrete actions together!"

"I appreciate AEF very much because of the mixture of people and the easiness in interaction - keep going like that."

"I have spent most of the time outside the sessions for meetings with other delegates. That was very useful as everybody comes to the conference and it is easy to get people together."

### Session Sponsors



The African Development Bank (AfDB) is a multilateral institution that promotes sustainable development in Africa. It is the premier development financial institution of Africa, engaged in mobilizing resources towards the economic and social progress of its 53 African Regional Member Countries (RMCs). The AfDB provides a range of financial products for the private sector to complement its traditional lending operations to governments. Private Sector Operations of the Bank Group promote strong social and corporate governance standards as well as help African Companies achieve international best practices, making them more competitive at home and in the international marketplace. Recently, new private sector project approvals have averaged USD 1.5 billion annually. Infrastructure especially energy are the core of Private Sector Operations priorities.

**Onike Nicol-Houra** / private-sector@afdb.org  
[www.afdb.org](http://www.afdb.org)



GE Energy is one of the world's leading suppliers of power generation and energy delivery technologies, with 2007 revenue of \$22 billion. Based in Atlanta, Georgia, GE Energy works in all areas of the energy industry including coal, oil, natural gas and nuclear energy; renewable resources such as water, wind, solar and biogas; and other alternative fuels. Numerous GE Energy products are certified under ecomagination, GE's corporate-wide initiative to aggressively bring to market new technologies that will help customers meet pressing environmental challenges.

**GE Energy Global Sales**  
+27 11 237 0000 /  
Gazelle Ave / Corporate Park South /  
Midrand 1685 / South Africa  
[www.gepower.com](http://www.gepower.com)



Globeleq is a developer, builder and operator of power generation businesses focused on Africa, the Americas, and Asia. Globeleq remains committed to its plan of operating existing power businesses in a responsible and economically sustainable way, and adding new generation capacity to meet the demand for reliable, economical electric power in the emerging markets. Beginning in 2002, Globeleq acquired more than 2,500 megawatts (MW) in generation capacity in over 15 countries. Following a re-structure in 2007, Globeleq has now embarked on an ambitious effort to re-invest in up to 2500MW of capacity over the next five years. The company's experienced team of developers, engineers, and finance professionals have developed a diverse portfolio of new power projects in support of that strategy.

**Globeleq Ltd**  
2 More London Riverside / London / SE1 2JT  
Tel +44 (0)20 7 234 5449  
Fax +44 (0)20 7 234 5486  
info@globeleq.com  
[www.globeleq.com](http://www.globeleq.com)



DLA Piper is one of the largest legal services organisations in the world with more than 3,600 lawyers located in 25 countries & 64 offices throughout Europe, Africa, Asia, the Middle East & the U.S. We have a market leading Energy Practice with a network of over 200 dedicated lawyers in offices around the world, each of whom has experience of advising on significant projects & a variety of assignments in the sector. As a leading Africa Practice, DLA Piper provides comprehensive and coordinated legal services to clients working across Africa. We have a strong team of African specialist lawyers with direct experience of African transactions in the energy sector. Our work includes advising governments, sponsors, lenders and consortia on all aspects of the energy business, including oil and gas, power generation, renewables, networks, industrial and commercial supply and carbon markets.

**Neil Upton**  
Global Head of Energy and Water  
Tel +44 (0)121 262 5718  
neil.upton@dlapiper.com  
[www.dlapiper.com](http://www.dlapiper.com)

### Lead Exhibition Sponsor

# CATERPILLAR®

For more than 80 years, Caterpillar Inc. has been making progress possible and driving positive and sustainable change on every continent. With 2008 sales and revenues of \$51.324 billion, Caterpillar is the world's leading manufacturer of construction and mining equipment, Caterpillar Electric Power is leading the power generation marketplace with power systems engineered to deliver flexible, expandable, reliable and cost-effective solutions. We have installed over 300,000 generator sets worldwide, totaling more than 135,000 megawatts. Our generator sets range from 8 kW to more than 10.5 MW. With 2008 sales and revenue of \$ 51.324 billion, Caterpillar is a technology leader and the world's leading manufacturer of clean diesel and natural gas engines, and industrial gas turbines.

**Caterpillar Electric Power**  
76, route de Frontenex  
P.O. Box 6000  
CH-1211 Geneva 6 / Switzerland  
Rankin\_Robert\_G@cat.com

[www.cat-electricpower.com](http://www.cat-electricpower.com)

### Programme Sponsor

# SIEMENS

Siemens is one of the largest electrical engineering and electronics companies worldwide and holds leading market positions in all its business areas.

The Siemens Energy Sector is the world's leading supplier of a complete spectrum of products, services and solutions for the generation, transmission and distribution of power and for the extraction, conversion and transport of oil and gas. It consists of a worldwide team of more than 83,500 people - engineers, technicians and other specialists in 190 countries. Whatever your power generation needs are, we respond with our global network of alliances and contacts, offer project administration, project financing, sophisticated technology and service solutions, and a wealth of experience.

Siemens serves its customers as a reliable partner throughout the life-cycle of their power plant. We provide intelligent and environmentally friendly solutions to increase the profitability of our customer's power plants.

[www.siemens.com/energy](http://www.siemens.com/energy)

### Speaker Sponsor

# SYMBION

SYMBION-POWER.COM

Symbion Power is an American company that specializes in developing complex turnkey electric power infrastructure systems, including transmission lines, substations, and switchyards and thermal power plants, in regions of the world where conflict and instability are major impediments to progress. Symbion's signature point of difference is its extraordinary commitment to training and developing local capacity. Symbion's partnership with Hart Security, the global agency that shares a belief in the importance of working with local populations, has enabled Symbion to develop a unique formula for success that combines security and construction to deliver completed technical projects using a trained, local workforce in locations where security is a risk factor.

**Estela McClean**  
Symbion Power Services U.S.  
+ 1 703 621 6801  
estela.mcclean@symbion-power.com  
[www.symbion-power.com](http://www.symbion-power.com)

### AEF 2009 Looks to the Future

For too long the African power sector wallowed in its own inadequacies, preferring criticism to creativity. A culture of blame has emerged and unless tackled is likely to become embedded. But change is in the air. Although rash to talk about a new economic order, irresponsibility in money affairs is over, at least in the short term. Glibness and bravado are banished, and Barack Obama has ushered in a new era of conciliation.

Obama has initiated an agenda for direct action based on reconstruction of infrastructure and a change of past attitudes, which Africa ignores at its peril. To embrace the moment and carry forward the momentum, African leaders have to demonstrate a willingness to change. And those doing business in Africa must help to foster change by exhibiting a willingness to conduct their affairs in the spirit of openness, fairness, and a commitment to seeing the job done.

### Africa's Largest Power Conference

- AEF 2008 attracted a record 480 delegates from 40 countries, making it the world's largest conference on the African power sector.
- 32 government ministers and 35 utilities from Africa have participated.
  - Presenting investment and business opportunities to leading international power developers.
  - Facilitated by the presence of major financial and legal institutions.
  - With equipment manufacturers and contractors, providing the essential infrastructure and plant.



# SIEMENS

# SIEMENS

# SIEMENS

# Africa Energy Forum 2009 Sponsors

## Investing in Africa's Future

### Exhibition Sponsor



CIC Energy Corp., which holds certain mineral rights to the Mmamabula Coalfield in Botswana, an extension of the major Waterberg Coalfield in South Africa, is developing the Mmamabula Energy Project. The Mmamabula Energy Project involves the planned development in two phases, a major coal mine and associated power station, with each phase expected to consist of a mine producing an anticipated 10 million tonnes per annum, supplying a power station of approximately 2500MW. It is anticipated that electricity will be sold under long term power purchase agreements with each of Eskom Holdings (in South Africa) and Botswana Power Corporation in Botswana. CIC Energy is listed on the Toronto Stock Exchange and the Botswana Stock Exchange. After finalizing all commercial, funding and legal arrangements necessary to bring the project to financial close, CIC Energy expects to have the first generating unit commercially operative by late 2012/early 2013.

**Gregory Kinross**

Kinross@taucapital.com

**Tore Horvei**

THorvei@taucapital.com / +27 11 305 1850

[www.cicenergycorp.com](http://www.cicenergycorp.com)

### Badge Sponsor



The Netherlands Development Finance Company (FMO) is the international development bank of the Netherlands. FMO invests risk capital in companies and financial institutions in developing countries. With an investment portfolio of euros 4.2 billion, FMO is one of the largest bilateral development banks worldwide. FMO's mission: to create flourishing enterprises, which can serve as engines of sustainable growth in their countries.

FMO offers a full range of financial instruments for the benefit of private companies and financial institutions in developing economies. FMO specializes in providing local currency financing, local currency guarantees and currency swaps with the long tenors that are needed for most infrastructure projects. FMO concentrates on power (generation, transmission and distribution) with a further focus on renewable energy and projects in Least Developed Countries.

The Africa portfolio is the largest of FMO's regional portfolio's. FMO is considered to be a valuable partner in energy and infrastructure projects in Africa.

**Bernhard van Meeteren**

B.van.meeteren@fmo.nl or af@fmo.nl

+31 (0)70 314 9665

Fax +31 (0)70 314 9753

[www.fmo.nl](http://www.fmo.nl)

### Coffee Sponsors



Allen & Overy advises sponsors, lenders and governments on the structuring, development and financing of energy projects throughout Africa. With full service, multi-lingual teams operating out of Paris, London, Dubai, New York and other key centres, our integrated international projects group is a partner at the forefront of new developments in this exciting market.

**Tim Scales / Partner**

Tim.Scales@AllenOvery.com

+33 1 40 06 53 76 /

Fax +33 1 40 06 54 54

[www.allenoverly.com](http://www.allenoverly.com)

### Website Sponsor



MHI provides electric utility expertise in the planning, design, construction, and operations management of generation, transmission, and distribution facilities to clients worldwide. Recently MHI has gained experience in utility infrastructure management services, change management, utility restructuring and re-regulation advisory services. Since 1985, MHI has provided utility consulting, training and management services to more than ninety organizations in over sixty countries worldwide.

**Lorne Halpenny**

Tel+1 (204) 480 5239

lhalpenny@hydro.mb.ca

[www.mhi.mb.ca](http://www.mhi.mb.ca)

### MarketSite Sponsor



Solving the Infrastructure Dilemma: In countries all across Africa, PA Consulting Group is known for helping our clients create great value. PA has a strong cadre of energy, water, transportation, and ICT consulting professionals, who develop and implement strategic business initiatives in uncertain and difficult environments.

**David Keith**

Member of PA's Management Group

**PA Consulting Group**

4601 N. Fairfax Dr / Suite 600 / Arlington /

VA 22203 / USA +1571 227 9424

David.Keith@paconsulting.com

[www.paconsulting.com](http://www.paconsulting.com)

### Café Sponsor



Chadbourne & Parke LLP provides unparalleled legal advice to the world's leading power and industrial companies, commercial banks and development funding agencies, and government entities in the development and financing of energy and other infrastructure projects, the sale and acquisition (including privatizations) of energy-related assets and companies, and the structuring that improves the value of these assets in the U.S. and abroad. Ranked among the leading advisors in the world, Chadbourne has been involved in transactions in the energy sector in over 15 African countries since the mid 1990s.

**Lynne Gedanken**

lgedanken@chadbourne.com

+1 202 974 5646

Fax +1 202 974 5602

**Robin Mizrahi**

rmizrahi@chadbourne.com

+44 20 7337 8011

Fax +44 20 7337 8001

[www.chadbourne.com](http://www.chadbourne.com)



APR Energy LLC specializes in the rapid development of turnkey power generation solutions coupled with comprehensive operation and maintenance services and ultimately the sale of reliable and efficient electricity to its global customers. World class products combined with an innovative commercial and financial framework enables APR to deliver its energy to Utility and Industrial markets throughout the world.

**Paul Marcroft**

paul.marcroft@aprenergy.com

+1 904 223 2281

[www.APRenergy.com](http://www.APRenergy.com)

### Lunch Sponsors

**DEWEY & LeBOEUF**

Dewey & LeBoeuf is one of the most active law firms in the continent of Africa and has been recognized as "Africa Law Firm of the Year" at the Chambers Global Awards. We have had an extensive Africa practice for more than a decade and we are one of the few international law firms with an office in Africa. We are committed to working with our clients in Africa for the long term and our office in Johannesburg is a symbol of that commitment. Working in over 40 African countries, our Africa Practice Group advises on significant projects, mergers and acquisitions, financings and disputes, particularly in the power generation (including renewables), oil and gas (including LNG and pipelines), mining and infrastructure sectors. Our practice includes more than 50 lawyers practicing in offices around the world. We offer global expertise with on the ground experience.

**Joseph Tato** / +1 212 424 8000 / jztato@dl.com

**Greg Nott** / +27 11784 0233 / greg.nott@dl.com

**Jean-Claude Petilon** / +33-1-5393-7700 /

jean-claude.petilon@dl.com

**Ben Donovan** / +44 20 7459 5000 /

bdonovan@dl.com

[www.dl.com](http://www.dl.com)

### Lanyard Sponsor



Absa Capital, a leading South African investment bank affiliated to Barclays Capital, recognizes the vital role Power and Energy plays as a catalyst to investment, industrial development and economic growth. Our combined knowledge and extensive experience enables us to deliver on our mandates and meet the demanding expectations of all our stakeholders.

**Anand Naidoo**

Tel +27 11 895 6895 / Fax +27 11 895 7809

anand.naidoo@absacapital.com

15 Alice Lane / Sandton 2196 / South Africa

[www.absacapital.com](http://www.absacapital.com)

### Bag Sponsor



A member of the French Development Agency (AFD) group, PROPARGO is dedicated to financing private sector projects in emerging and developing countries, with a special focus on Africa. PROPARGO is unique among Development Finance Institutions for its focus on Infrastructure and Africa. PROPARGO offers equity as well as debt financing and is a leading financier of renewable energy projects.

**PROPARGO**

151 rue Saint-Honoré / 75001 PARIS / France

Jérôme Bertrand-Hardy

infrapro@afd.fr / tel: +33 1 53 44 34 85

[www.proparco.fr](http://www.proparco.fr)

### FIELDSTONE

Fieldstone is a leading transaction and financial advisor in the power sector in Africa. After entering the African market in 1996 with the formation of the Johannesburg office, Fieldstone quickly became involved in a number of major power transactions in Africa, capitalising on Fieldstone's worldwide reputation and recognition in the electric power industry. Drawing on the broader global experience of the firm, Fieldstone's work in Africa has expanded to include gas, waste management, airports, pipelines, roads, renewable energy and biofuels, as part of its growing portfolio in energy and infrastructure.

London / Tel +44 (0)20-7808 1500

Johannesburg / Tel +27 (0)11-775 2000

New York / Tel +1-212 626 1400

[www.fpcg.com](http://www.fpcg.com)

### AEF Yearbook Sponsor

#### TrinityInternationalLLP

Trinity International LLP is a niche project finance and corporate law practice focusing on major power, natural resources and infrastructure transactions in Africa and other emerging markets. The firm advises clients active within Africa and commonly adopts a risk-sharing approach to fees, setting it apart from traditional law firms. Trinity is recognised by Chambers & Partners and recently advised on the PFI and Project Finance magazine power deal of the year, Project Rabai in Kenya.

**Paul Biggs** / paul.biggs@trinityllp.com

**Patrick Leece** / patrick.leece@trinityllp.com

**Simon Norris** / simon.norris@trinityllp.com

**Conrad Marais** / conrad.marais@trinityllp.com

+44 (0)20 7653 9700

[www.trinityllp.com](http://www.trinityllp.com)

### Reception Sponsor



NETGroup Solutions is a South African based professional services company specialising in management and engineering consulting solutions for the electricity utility market. Our broad base of technical expertise is geared to support the electricity wires and retail business environments. NETGroup's Vision is: "Together, building world class utilities and industries."

**Marius du Preez**

PostNet Suite #444 / Private Bag X4

Menlo Park / Pretoria / 0102 / South Africa

Tel + 27 (0)12 345-6005

Fax + 27 (0)12 345 66 33

men.dupreez@netgroup.co.za

[www.netgroup.co.za](http://www.netgroup.co.za)

### Delegate List Sponsor



Industrial Development Corporation of South Africa Ltd (IDC) is a self-financing, national development finance institution (DFI). Our mandate includes the rest of the African continent and we are active throughout the entire region. We operate in a broad spectrum of industries and with our specialized knowledge and experience, are able to offer valid and appropriate financial assistance to a wide variety of individuals and companies. We are committed to maintaining our financial independence and apply sound business principles to everything we do. The IDC

- provides financing to entrepreneurs engaged in competitive industries;
- follows normal company policies and procedures in its operations;
- pays income tax at corporate rates and dividends to its shareholder; and
- reports on a consolidated basis, with its Annual Report freely available to the public.

callcentre@idc.co.za / + 27 (0)86 069 3888

[www.idc.co.za](http://www.idc.co.za)

### Wine Country





## Building Long-Term Scenarios

09:00 - 12:30

AfricaHardball is an executive dialogue, conducted under the Chatham House Rule, bringing together policy-makers, industry leaders and analysts to discuss the political issues that will shape African energy markets.

### Politics & People

Now in its fourth year, Hardball gives a frank assessment of the politics and people who shape Africa's role in the global energy industry, with experts giving insights rarely voiced in open forums.

The dialogue is led by **Jon Marks**, chairman of Cross-border Information Ltd and a fellow of Chatham House – a political scientist committed to understanding the drivers behind the African energy industry. Comment is provided by eminent Africanist **Patrick Smith**, editor of Africa Confidential.

### Critical discussion

To warm up, and following its established pattern, AfricaHardball 2009 will open by examining key political events – from the South African elections to the greening of US policy under Barack Obama – to establish a critical dialogue on perceptions of growing global energy insecurity, critical financial and governance issues, and the impact of political events on long-term policy-making.

### Key issues

The meeting traditionally moves down unexpected avenues, shaped by the opening comments. This year it will seek to address three key themes:

- **Trust across borders**  
Can the AU deliver significant economic and political advances? Is Nepad dead? Cross-border trading is a logical route for the electricity industry to follow, but there is the risk that as soon as brownouts signal supply shortfalls at home, interconnections will falter. Previous HardBalls have asked: is there sufficient trust between nations to make co-operation work?
- **Is the finance there?**  
Before the credit crunch new forms of financing were becoming apparent across the continent, from hedge funds to Chinese resources-for-infrastructure deals. How has the financial landscape changed for energy planners?
- **Personal politics**  
What evidence is there that African politics are moving away from highly personalised politics towards more transparent (if not predictable) systems?

### Scenario building

The 'HardBall club' this year is seeking to move to a new phase, where the ideas that fly out during the meeting are channelled into a more focused format. AfricaHardball 2009 will thus close with a scenario-building exercise, trying to establish patterns to the ideas the meeting will undoubtedly produce — leaving plenty of scope for follow-up.

## Look to the Future

12:30

Buffet lunch hosted by

DEWEY & LEBOEUF

14:00

## Who has the Vision

### Chairman

**Edward Njoroge**  
Managing Director & CEO  
Kenya Electricity Generating Company

14:00

**France:** extends its African focus beyond the Maghreb.

14:15

**The European Union:** translates the concept of "partnership" into the practicality of "projects".

14:30

**Africa:** entering a new era of responsibility (how much has the credit crunch cost Western economies?)

**Salvador Namburete**  
Minister of Energy,  
Mozambique

14:45

**Reflections on the African power crisis:** an assessment of the power situation today and possible solutions for the future.

**Rupert Soames**  
Chief Executive Officer  
Aggreko plc, Glasgow

15:00

**Development banks:** "We have money but there's a catch."

**Rashad Kaldany**  
Vice President: Asia, Middle East/North Africa & Global Infrastructure  
International Finance Corporation (IFC) Washington

15:15

**Breaking new ground:** a focus on power provision.

**Timothy Turner**  
Director Private Sector Department,  
African Development Bank, Tunis

**15:30 The lack of liquidity:** what is its impact on the power sector?

**Leslie Maasdorp**  
Vice Chairman, Barclays Capital

15:45

**Economic downturn:** opportunity or threat?

**Luka Buljan**  
Chief Executive Officer  
Empower, London

16:00 Discussion

16:15 Coffee

16:45

## Power Investment: Government Perspective

### Chairman

**Jon Marks**  
Editorial Director, African Energy

The opportunities are obvious. But who has the vision to commit? African ministers set out their stalls and address the concerns of potential investors. The consequences of inaction are too dire to contemplate. With the spotlight on Africa, governments cannot afford to give succour to the pessimists. Evidence of progress is the catalyst for growth.

- Countries demonstrating a 'conducive political environment', a clear investment framework, an investment code, and predictability of investors' rights will have an advantage in attracting investment.
- Visible government support for projects is important.
- Demonstrable capacity in negotiating and decision making.
- Ensure the project portfolio is realistic.
- Sovereign guarantees are often sought but rarely given. Is this approach appropriate?

### Government officials:

**Danny Faure**  
Minister of Finance, Seychelles

**Charles Keter**  
Assistant Minister for Energy, Kenya

**Ibrahim Saleh Mahmoud**  
Energy Advisor, Ministry of Finance, Egypt

**Salvador Namburete**  
Minister of Energy, Mozambique

**Erkki Nghimtina**  
Minister of Mines & Energy, Namibia

**Samuel Sarr**  
Minister of Mines, Energy & Water, Senegal

**Dudley Achu Sama**  
Technical Director of Energy & Water Resources  
Ministry of Energy & Water Resources, Cameroon

**Laurent Muzangisa Mutalenu**  
Minister of Energy, Ministry of Energy  
Democratic Republic of the Congo

18:00 Close of AfricaENERGY

18:30 AEF 2009 Welcome Reception at L'Hôtel de Ville

Hosted by



Supported by



ALLEN & OVERY

EMPOWER

Affordable. Flexible. Simple.

AFRICAN DEVELOPMENT  
BANK GROUP

## Capacity Counts

### What the Future Holds

#### Chairman

##### Steven Aitken

Managing Director Africa  
Aggreko International, Dubai

#### 09:00

**Peaking demand:** how is South Africa's power expansion progressing?

##### Smunda Mokoena

Chief Executive Officer  
National Energy Regulator of South Africa (NERSA), Pretoria

#### 09:15

**Interdependence:** what does it mean for southern African power consumption?

##### Neil Upton

Partner-Head of Power & Water EMEA  
DLA Piper UK LLP, London

#### 09:30

**Botswanan power:** what can it teach the rest of Africa?

##### Gregory Kinross

President & Chief Executive Officer  
CIC Energy Corp, Johannesburg

#### 09:45

**East African hot spots:** what's powering expansion?

##### Kevin Kariuki

Head of Infrastructure  
Industrial Promotion Services (IPS) Nairobi

#### 10:00

**Why oh why is Nigeria still power deficient?:** perhaps individual states have the solution.

##### Godwin (Gary) Akpobire

Chairman, Delta Integrated Development Project,  
Asaba Delta State, Nigeria

#### 10:15

**The future is.....:** state utilities? IPPs? Both? Does anyone know the answer?

##### Gregory Edeson

Partner, PA Consulting Group  
Los Angeles

#### 10:30 Discussion

#### 10:45 Coffee



### What Kind of Capacity

#### Chairman

##### Dan Croft

Director, Business Development  
Empower, London

#### 11:15

**Temporary power capacity:** powering Africa for the foreseeable future?

##### Ron Massee

Rental Manager, Europe-Africa-Middle East  
Caterpillar SARL, Geneva

#### 11:30

**Building capacity:** why it's critical in a war zone (Iraq and Afghanistan).

#### Paul Hinks

Chief Executive Officer, Symbion Power, USA

#### 11:45

**Gas is good:** it's getting it to the plant that's difficult.

##### Donald MacPhail

Project Developer, France

#### 12:00

**Coal is.....:** but can Africa afford to burn it (cleanly)?

##### Thomas Garner

Manager: Growth Energy  
Exxaro Resources Ltd, Pretoria

#### 12:15

**Nuclear power:** a future power option?

##### Gert Claassen

Manager International Marketing  
PBMR (Pty) Ltd, Pretoria

#### 12:30

**From Inga to Buseruka:** Africa's hydro potential is huge—but what will make the power flow?

##### Mark Davis

Partner, Norfund, Oslo

#### 12:45 Discussion

#### 13:00 A taste of Bordeaux Hosted by

### Driving Growth

#### Chairman

##### David Keith

Member of Management Group  
PA Consulting Group, Arlington

#### 14:30

**Solutions for African power:** GT/CCPP and low-water consumption.

##### Markus Weber

Vice President New Plants & Service: Africa,  
Belgium, France / Siemens AG, Offenbach

#### 14:45

**Hidden power:** what's been driving Africa's economic growth?

##### Scott Brodsky

Partner, Dewey & LeBoeuf, South Africa

#### 15:00

**Challenges to power generation in southern Africa:** a solution

##### Manuel Cuambe

Chairman & Chief Executive Officer  
Electricidade de Moçambique E.P.

#### 15:15

**North African power:** demonstrates a commitment to expansion.

##### Peter Barker-Homek

Chief Executive Officer  
Abu Dhabi National Energy Company PJSC (TAQA)

#### 15:30

**Tackling a growing supply gap:** long-term solutions require genuine partnerships.

##### Mikael Karlsson

Chief Executive Officer, Globeleq, London

#### 15:45 Discussion

#### 16:00 Coffee

16:30

## Money Matters

Even more than before. But with a shrinking pot and a growing aversion to risk, what are the prospects for financing Africa's power projects? Financiers will give their opinion on the depth and impact of the financial turmoil, and consider:

- How much money is still available?
- Who has the money?
- Who will it go to and why?
- Will loans look different?
- Could African infrastructure projects look attractive against a backdrop of toxic investments?
- Should bankers be believed when they talk about risk?

#### Chairman

##### Fiona Thompson

Energy Consultant, London

#### Government Officials

##### Danny Faure

Minister of Finance  
Seychelles

#### Ibrahim Saleh Mahmoud

Energy Advisor  
Ministry of Finance  
Cairo

#### Financial Institutions

##### Orli Arav

Director  
Frontier Markets Fund Managers  
London

#### Jérôme Bertrand-Hardy

Head of infrastructure and Mining  
Proparco  
Paris

#### Hela Cheikhrouhou

Division Manager, Infrastructure Finance  
Private Sector Department  
African Development Bank  
Tunis

#### Farida Mazhar

Lead Financial Officer  
Finance & Guarantees Group  
Finance, Economics & Urban Department  
The World Bank, Washington

#### Jonathan de la Pasture

Head of Global Loans  
ABSA Capital, Johannesburg

#### Bernhard Westerouen van Meeteren

Infrastructure Sector Specialist  
FMO - Netherlands Development Finance Company  
The Hague

#### 18:00 End of session &

The Electric Africa Reception  
in the AEF Exhibition



## Gas Power

09:00

## Gas Matters

**Chairman****Donald MacPhail**

Project Developer, France

**What are some of the domestic and international factors that are having a bearing on Africa's gas markets?**

**Economics**

Is volatility endemic, both for price and politics? And what impact will this have on West African output?

**Major Asset**

Gas is a substantial asset for Egypt. How does the country propose to extract the maximum value from this finite resource?

**Mozambique**

Is it making the most of its gas?

**Future Resource**

How does the Cameroon government propose to facilitate the production of gas for power?

**Tanzanian Talk**

How do you develop a new domestic gas market from scratch?

**Local Development**

Should domestic or regional investors (rather than governments) be involved in the financing of local gas infrastructure?

**Gas in Africa**

For the promise of gas in Africa, significant impediments to development appear to exist. What are they and how can they be overcome?

**Respondents****Dudley Achu Sama**

Technical Director of Energy & Water Resources  
Ministry of Energy & Water Resources  
Cameroon

**Jérôme Halbout**

Partner  
4D Global Energy Advisor  
France

**Keith Hughes**

Partner  
Dewey & LeBoeuf  
United Kingdom

**Steve Husbands**

Senior Consultant  
Challenge Energy  
United Kingdom

**Ibrahim Saleh Mahmoud**

Energy Advisor to the Minister of Finance  
Egypt

**Jeremy Stoss**

Research Associate, Middle East/ Africa  
CERA - Cambridge Energy Research Associates  
Paris

**10:45 Coffee**

11:15

## Gas Action

**Chairman****Tore Horvei**

Chief Operating Officer  
CIC Energy Corp, Johannesburg

**What action is being taken to expand and exploit Africa's gas reserves?**

**Stranded Solutions**

Unique challenges exist in using stranded gas for power projects: but presumably there are solutions to these challenges?

**Stranded or not**

How to use stranded gas to support economic growth?

**Nigerian Lights**

The Nigerian gas industry is significant but not without its difficulties: is there progress in bringing gas to the market?

**Essential Infrastructure**

What are the challenges of expanding the facilities for the transmission and distribution of natural gas in Africa?

**Captive Power**

Business needs affordable, reliable power. To what extent does the reliability of gas supply determine energy strategy?

**Respondents****Iseoluwa Abiodun-Johnson**

Partner, The Lawsmiths, Lagos

**Andrew Gray**

Partner, Gowlings (UK) LLP, London

**Doug Kroeker**

Vice President Operations  
Canadian Gas Services International Ltd, Winnipeg

**Jérôme Halbout**

Partner, 4D Global Energy Advisors, Paris

**Joshua Mortoti**

Regional Capital & Energy Manager  
Newmont Ghana Gold Ltd

**13:00 A taste of Bordeaux Hosted by**

aggreko

14:30

## Gas Value

**Chairmen****Steve Husbands**

Senior Consultant  
Challenge Energy, United Kingdom

**Jack Grynberg**

Chief Executive Officer  
Grynberg Petroleum Company, USA

**How can Africa's gas output be best used for country and continent?**

**The Right Choice**

To export or consume gas locally is a choice governments can influence. But how do they attract and retain smaller energy companies to service local markets?

**The Right Stuff**

What are the key elements that are required to develop the gas resources in Africa?

**The Right Price**

Unassociated stranded gas is not free. Domestic gas price should reflect the cost of bringing natural gas to the markets (and multilaterals should realize it)?

**The Right Equipment**

Do turbine manufacturers see an increased use of gas in Africa, but will this largely be confined to where the gas is produced?

**The Right Regulation**

Are regulators facilitating gas projects, and how can they best do so?

**The Right Legislation**

From a developer's viewpoint, what are the two or three features that need to be in place to develop a gasfield?

**The Right Security**

What would be the advice to a potential investor considering an African gas investment?

**Respondents****John Beardsworth**

Partner, Hunton & Williams LLP, USA

**Walter Courage**

Director, The Risk Advisory Group, United Kingdom

**Jérôme Halbout**

Partner, 4D Global Energy Advisors, France

**Philippe Suter**

Manager Caterpillar Power Systems  
Caterpillar SARL, Geneva

**Ibrahim Thiam**

Chairman, Ecowas Regional Electricity Regulatory Authority (ERERA), Accra

**Niel Upton**

Partner - Head of Power & Water EMEA  
DLA Piper UK LLP, London

**16:00 Coffee**

16:30

## Gas Talk

**Chairman****Jon Marks**

Editorial Director, African Energy

**Respondents will reflect on the observations made during the day to try to identify factors that will facilitate Africa's gas industry.**

**Respondents****Christopher Ford**

Managing Director, Songas Limited, Tanzania

**Steve Husbands**

Senior Consultant, Challenge Energy  
United Kingdom

**Donald MacPhail**

Project Developer, France

**Mark Tomlinson**

Senior Fellow, World Economic forum, Geneva

**Niel Upton**

Partner - Head of Power & Water EMEA  
DLA Piper UK LLP, London

**18:00 End of AfricaGAS &**

**The Electric Africa Reception in the AEF Exhibition**





## Africa's Future Energy

09:00

### Africa's Vision

#### Chairman

**Marius du Preez**

Business Development Executive  
NETGroup Solutions Holdings (PTY) Ltd, Pretoria

**African energy officials and utilities discuss their policies for renewable energy and invite interaction from investors.**

#### The Right Policy

Africa has the vision. The difficulty is implementation. How do governments propose to ensure the development of rural energy projects?

#### The Right Tariff

Pricing rural electrification to ensure affordability and sustainability is fraught with difficulty. Are solutions becoming more evident?

#### The Right Regulation

What impact can the regulator have on extending rural electrification?

#### The Right Project

How can one ensure that climate change is considered when making decisions on which project to implement?

#### Respondents

**Cedric Lombardo**

Special Advisor to the President on Environment & Space, Presidency of the Republic of Ivory Coast

**Haruna Masebu**

Director General  
Energy & Water Utilities Regulatory Authority (EWURA), Tanzania

**Kaburu Mwirichia**

Director General  
Energy Regulatory Commission, Kenya

**Dudley Achu Sama**

Principal Technical Adviser, Energy  
Ministry of Energy & Water Resources, Cameroon

11:00 Coffee

11:30

### International Support

#### Chairman

**Neil Upton**

Partner-Head of Power & Water EMEA  
DLA Piper UK LLP, London

#### The Right Support

How can the international community support the vision and the corresponding policies and projects described in the opening session?

#### The Right Initiative

What will make the Africa—EU Energy Partnership different from the many past failed initiatives?

#### The Right Funding

How do funding institutions ensure that they fund sustainable projects?

#### The Right Action

Are corporations prepared to support their sentiments with action?

#### The Right Technology

What mechanisms exist to ensure the transfer of appropriate technologies?

#### Respondents

**Lawrence Agbemabiese**

Energy Programme Officer  
United Nations Environmental Programme, Paris

**Janos Bonta**

Senior Investment Officer, FMO, Netherlands

**Alexis Bonnel**

Head of Infrastructure and Environment Division  
Agence Française de Développement

**Ray Holland**

Manager, EUEI Partnership Dialogue Facility  
GTZ, Germany

**Mark Tomlinson**

Senior Fellow, World Economic Forum, Geneva

**Patricia Veevers-Carter**

Program Manager  
Global Partnership on Output-Based Aid, USA

13:00 A taste of Bordeaux  
Hosted by

**aggreko**

14:30

### Best Practices

#### Chairman

**José Galindez**

Chairman, Solarpack, Spain

#### Where & why?

**Are there renewable energy projects that demonstrate cost-efficient sustainability?**

#### Promoting Energy Access

What are the issues that have inhibited or facilitated the delivery of energy access projects?

#### A Facilitating Environment

What are the requirements necessary to attract renewable energy companies to Africa?

#### New Horizons

What will it take to reduce Africa's dependency on oil?

#### Recipe for Success

How essential are feasibility studies to the financial success of renewable energy projects?

#### Respondents

**Pierre Pesnel**

Business Development Director, Vergnet SA, France

**Christine Heuraux**

Directrice du Pôle Accès à l'Énergie, EDF, France

**Alan Hurst**

VP International Sales  
SOL INC, United States of America

**Thomas Kraneis**

Director Customer Relationship Management  
Lahmeyer International GmbH, Germany

**Joseph Nganga**

Chief Executive Officer  
Africa Energy and Renewables, USA

**Patrick Owelle**

Chief Executive Officer  
PSC Industries Limited, United Kingdom

16:15 Coffee

16:45

### New Deal for Africa

#### Chairman

**Joseph Tato**

Partner, Dewey & LeBoeuf, New York

**How enriching it would be if Africa's diverse and dispersed communities and cultures all had access to clean and renewable energy. Is this a feasible vision?**

#### A View on Prices

What leeway do governments have to deliver a new deal for Africa's rural communities?

#### A View on Funding

What needs to be in place to attract new money?

#### A View on Economics

The West is turning to renewables as a part solution to its economic woes. What impact will this have on the growth of renewable energy in Africa?

#### A View on Priorities

At a time when investment funds are scarce, is not investment in peri-urban electrification the best use of resources?

#### Respondents

**Mark Davis**

Investment Director: Energy, Norfund, Norway

**Chris Greenwood**

Director of Operations  
New Energy Finance, United Kingdom

**Rashad Kaldany**

Vice President: Asia, Middle East/North Africa & Global Infrastructure  
International Finance Corporation (IFC), Washington

**Jonathan Manson**

Electricity & Energy Project Advisor  
European Copper Institute, United Kingdom

**Smunda Mokoena**

Chief Executive Officer  
National Energy Regulator of South Africa

18:00 End of AREF and

**The Electric Africa Reception  
in the AEF Exhibition**



**EMPOWER**  
Affordable. Flexible. Simple.



AFRICAN DEVELOPMENT  
BANK GROUP



## Yesterday, Today & Tomorrow

AEF's annual assessment of the African power sector's performance over the past year and a look to the future.

Leading figures from Africa's power utilities, developers, legal and financial institutions, and consultancies will look to the future to identify ways to break the stalemate of the past.

All propound the common goal of providing power for education, power for health, power for agriculture, power for industry. But all too often their interests have clashed. Why? Why have projects floundered? The situation must and will change. But it is the will to change that will drive the process. AEF will identify those processes that need to change for the power sector to fuel the continent's development.

### The Right Structure

- Looking back, what would the African power sector have done differently?
- Has the relevance of IPPs changed in the new economic situation?
- With government and utility finance increasingly constrained, can IPPs be expected to play a bigger role? What is needed for this to happen?
- A lot of arguments are heard about the need for clearly defined structures and frameworks to facilitate IPP projects. Is a 'blueprint' for IPPs the right way to go or is every IPP unique?
- Could leasing arrangements be an alternative to decreasing private investment in the power sector in Africa?
- Why would one choose expansion of a unitary national grid rather than increasing the number and size of isolated systems until they merge?

### The Right Procedure

- Competitive tendering for projects is essential, but how can the process be improved?
- Given that trust will determine the project's progress, what is the best way to build this trust and accelerate the development process?
- Given the acknowledgement that mismanagement of expectations between the parties is a principal problem in project negotiations, why do we still continue to get it wrong?
- Protracted project finance procedures can scupper a deal. How can these be streamlined while providing the necessary guarantees and security?
- What makes for sound project structures and procedures?
- If it is possible to identify the obstacles to power development, why has it proved so difficult to provide targeted solutions?

### The Right Finance

- How can cash-strapped utilities access good financial advice?
- Why are governments not more willing to give guarantees?

- Given the stress on governmental financial resources, how can governments effectively encourage private sector investment in the electric power sector apart from providing government guarantees and financial incentives?
- What options are open to African utilities to finance much needed capacity expansion?
- What would commercial banks require to lend to power projects?

### The Right Tariffs

- How critical is the regulator in providing a benign environment for power-sector growth?
- Can the power industry proceed without tariffs that are cost-reflective?
- With general tariff reform being contentious, what tariff arrangements can be contemplated to support successful IPP projects?
- Can the opportunity cost of not having power be factored into the tariff?
- Social tariffs are important features of development. But how does one distinguish between ability to pay and willingness to pay, and is it important?
- How can rural electricity tariffs be regulated?
- How can cogeneration be encouraged?

09:30

## Pondering the Future: Part 1

### Chairmen

**Paul Kunert**  
Head of Business Development, Africa and Asia  
Globeleq, London

**But first let's look at the past year:** seeds of optimism?

**Clive Ferreira**  
Chairman, Fieldstone Africa (Pty) Ltd, Johannesburg

### Expert statements and discussion

**Andrew Tonto Barfour**  
Director of Operations  
Electricity Company of Ghana

**Jean David Bile**  
Chairman, AES Africa Power Company, Cameroon

**Robin James**  
Director - Africa South, Aggreko International, Dubai

**Yusuf Macun**  
Director Project & Export Finance  
HSBC, London

**Stephen Mabada**  
General Manager (Generation)  
Tanzania Electric Supply Co Ltd (TANESCO)

**Conrad Marais**  
Partner, Trinity International LLP, London

**Daniel Massampu**  
Chief Executive Officer  
Société Nationale d'Electricité (SNEL)  
Democratic Republic of the Congo

### Lee Muller

Executive Vice President, Development  
ContourGlobal, USA

### Joseph Njoroge

Managing Director  
Kenya Power & Lighting Company

### Marius du Preez

Business Development Executive  
NETGroup Solutions Holdings (PTY) Ltd, Pretoria

11:30

## Pondering the Future: Part 2

### Chairmen

**Clive Ferreira**  
Chairman  
Fieldstone Africa (Pty) Ltd, Johannesburg

**What does it look like close up:** optimistic?

**Paul Kunert**  
Head of Business Development, Africa and Asia  
Globeleq, London

### Expert statements and discussion

**Ananda Covindassamy**  
Energy Consultant for the World Bank

### Manuel Cuambe

Chairman & Chief Executive Officer  
Electricidade de Moçambique

### Lynne Gedanken

Partner, Chadbourne & Parke

### Tore Horvei

Chief Operating Officer  
CIC Energy Corp, Johannesburg

### Jeffrey Humber

Director, Africa Infrastructure Program  
USAID Africa Bureau, Washington

### David Keith

Member of Management Group  
PA Consulting Group, Arlington

### José Jesus Marinho

Deputy General Manager-Generation and  
Transmission  
Empresa Nacional de Electricidade de Angola

### Edward Njoroge

Managing Director & Chief Executive Officer  
Kenya Electricity Generating Company Ltd (KenGen)

### Tim Scales

Partner, Allen & Overy, Paris

### Paulinus Shilamba

Managing Director, NamPower, Namibia

### Christian Wright

Project Director, Aldwych International Ltd, London

13:00 Farewell Lunch hosted by

**FIELDSTONE**

14:30 End of AEF 2009



## Backing Biofuels

By promoting an open dialogue between governments, development agencies and the private sector, AfricaBIOFUELS hopes to address the challenges facing the African biofuels sector and further the responsible development of Africa's biofuels industry.

09:30

### Backing African Biofuels

#### Chairman

**Christine Adamow**

Chief Executive Officer

Africa Biofuel and Emission Reduction Company  
Tanzania

**Overview:** what important issues were raised at the Powering Africa: the Biofuels Options (PABO) meeting in Maputo (March 2009)?

#### Christine Adamow

Chief Executive Officer

Africa Biofuel and Emission Reduction Company  
Tanzania

#### Biofuels for Africa

The diversified character of biofuels projects need diverse government strategies. Are the appropriate policies, legislations, regulations, standards and institutional frameworks in place? Can African regional institutions encourage regions to act as one market?

- Land policy
- Land acquisition
- Regulation and land mapping
- Biofuel incentives
- Participation and ownership
- Environment & social sustainability
- Management of infrastructure

#### African Biofuels for Europe

Will legislation and sentiment in Europe promote or curtail biofuel production in Africa? What are the issues that will determine the outcome?

- Will mandatory blending targets for the transport sector provide a market for African biofuels imports?
- An update on the EU's sustainability criteria. How can it be proved that biofuels reduce greenhouse gas emissions and do not add to food insecurity?
- Is it possible to separate trade from sustainable issues?

#### Respondents

**Salvador Namburete**

Minister of Energy, Mozambique

**William Ngeleja**

Minister of Energy & Minerals, Tanzania

**Astrid Agostini**

Economist - Natural Resources

Environment, Climate Change and Bioenergy  
Division, Food & Agriculture Organisation of the  
United Nations (FAO), Rome

**Lukonde Mfula**

Director for Infrastructure and Operations  
Regulations  
Energy Regulation Board (ERB), Zambia

**Dudley Achu Sama**

Principal Technical Adviser, Energy  
Ministry of Energy & Water Resources, Cameroon

**Dennis Poole**

Chairman

Sun Biofuels, United Kingdom

11:30

### Trading African Biofuels

#### Chairman

**Jack Grynberg**

Chief Executive Officer

Grynberg Petroleum, United States of America

#### Competitive Advantage?

- Can Africa produce cheaper biofuels than Brazil or the USA?
- Can African regional institutions encourage regions to act as one market?
- Meeting power demands: can bioenergy compete to fuel power plants in Africa?
- Large versus small markets: what are the implications?

#### Respondents

**Thomas Kraneis**

Executive Director Customer Relationship  
Management, Lahmeyer International GmbH  
Germany

**Cedric Lombardo**

Special Advisor to the President on Environment &  
Space, Presidency of the Republic of Côte d'Ivoire

**Richard Morgan**

Chief Executive Officer

Sun Biofuels, United Kingdom

**Francis Muthami**

Programme Manager

PSDA (Promotion of Private Sector Development in  
Agriculture), Kenya

13:00 Lunch hosted by

FIELDSTONE

14:30

### Financing African Biofuels

#### Chairman

**Gregor von Drabich**

Chief Executive Officer

Green Power Holding AG, Zurich

#### Private-sector investment update

- Large-scale versus small-scale projects. Which are more successful in attracting financing?
- Mix of debt and equity in successful transactions. What is the right ingredient?
- What is the attraction of ethanol projects to the financier?

- Who is interested in investing in African biofuels given the controversy of food vs fuel?
- What level of involvement will national and international oil companies play in the African biofuels sector?
- Costing environmental and social impact studies must not be overlooked.

#### Financing investment:

- Credit crunch
- Export credit
- Development bank funding
- Debt financing
- Carbon credits

#### Respondents

**Christine Adamow**

Chief Executive Officer

Africa Biofuel and Emission Reduction Company  
Tanzania

**Simon Currie**

Partner, Norton Rose, United Kingdom

**Brian Mwanza**

Executive Assistant to the CEO  
Energy Regulation Board

**Leo van Gastel**

Chief Executive Officer

Aeolus Associated SA, Amsterdam

16:30

### Distilling Success

For the African biofuels industry to develop, successful projects are key. It is particularly important to demonstrate that projects reduce greenhouse gas emissions and do not add to food insecurity, and are financially viable.

Participants are invited to identify factors essential to the success or contribute to the failure of African biofuels projects.

- Are biofuels projects more successful in other continents? Where and why?
- Why have projects failed?
- What are pitfalls we need to avoid as governments, investment agencies, entrepreneurs and investors?
- Centralized and large-scale production appears more success than decentralized and small-scale projects, although not necessarily desirable. What is required to turn the balance?

#### Respondents

**Christine Adamow**

Chief Executive Officer

Africa Biofuel and Emission Reduction Company  
Tanzania

**Gregor von Drabich**

Chief Executive Officer

Green Power Holding AG, Zurich

**Jack Grynberg**

Chief Executive Officer

Grynberg Petroleum  
United States of America

17:30 End of AfricaBIOFUELS

# Africa Energy Forum 2009

## Registration Information

**Registration:** 11:00 Tuesday June 30

**Conference:** 14:00-18:00 Tuesday June 30; 09:00-18:00 Wednesday July 1; and 09:30-17:30 Thursday July 2

**Receptions:** 18:30 Tuesday June 30 & 18:00 Wednesday July 1

**Registration Fee:** Euros 1050 + 19.6% French VAT = Euros 1255.80  
There are attractive multiple delegate discounts.

### Multiple Delegate Discounts

Discounts for companies booking two or more delegates are:

Delegates	Discount	Cost per delegate	Total Euros
2	5%	997.50+195.51 VAT	1193.01
3	10%	945.00+185.22 VAT	1130.22
4	15%	892.50+174.93 VAT	1067.43
5+	20%	840.00+164.64 VAT	1004.64

### The fee covers:

- Access to all **AEF meetings** (Hardball not included)
- Access to all **AEF receptions and lunches**
- A copy of the **AEF conference documentation**
- Membership of the **AEF MarketSite** on the internet until March 2010, allowing delegates to:
  - download **conference presentations**
  - access a **list of delegates** as they register
  - **contact other delegates** via the site before and after the conference

**Registration:** Delegates can register on the conference website or by phone, fax or post—details are on the registration form opposite.

**Cancellation:** The fee is non-refundable if cancellation is received after June 1, 2009. For a cancellation before this date the fee will be refunded, less a handling charge of euros 75. Delegates can be substituted at any time.

**Venue:** Palais des Congrès, Avenue Jean Gabriel Domergue, Bordeaux, France

**Hotel accommodation:** **La Ligne Bleue & Ligne Bleue Events** has secured hotel rooms for the Africa Energy Forum in Bordeaux. To reserve the hotel of your choice you are **strongly advised to book as early as possible**. Details of hotels and their rates will be sent to delegates on registering and are subject to availability.

**Conference programme:** EnergyNet reserves the right to alter the Africa Energy Forum timing, content, and speakers. The contract is subject to English law.

**Data Protection:** Personal data is gathered in accordance with the Data Protection Act 1998. This information is held on a database and may on occasion be made available to third parties for marketing purposes. If you do not wish your details to be passed to a third party, please tick here.

**Indemnity:** where matters beyond the reasonable control of EnergyNet Limited (The Company) impair or prevent The Company from being able to perform its obligations or deliver a service at this event, such as power shortages, natural disasters, WHO warnings, war, terrorism, strikes or acts of God, the client shall release The Company from any liability of loss incidental or consequential to this event, including costs arising from cancellation, postponement or delay.

# Looking to Africa's Future

## Delegate Registration Form

Please register those listed below @ **Euros 1255.80** (1050 + 205.80 VAT) per delegate, less discount if applicable. **There is also the facility to register online.**

Full name: \_\_\_\_\_

Position: \_\_\_\_\_

Full name: \_\_\_\_\_

Position: \_\_\_\_\_

Company/Organization: \_\_\_\_\_

VAT registration No.: \_\_\_\_\_

Address: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Tel: \_\_\_\_\_ Fax: \_\_\_\_\_

Email: \_\_\_\_\_

Company activity: \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

\_\_\_\_\_

Please debit my **Credit Card No.** \_\_\_\_\_

**Security No.** (Usually on the signature strip) ----

**Expiry Date:** \_\_\_\_\_

**The card is in the name of:** \_\_\_\_\_

Visa/Master/Euro  Diners

**Credit card billing address:** \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

**Payment by Bank Transfer** (attach copy or supply full details of transfer)

Payment should be made through the **Royal Bank of Scotland plc**, (119-121 Victoria Street, London, SW1E 6RA, UK) quoting

(1) account holder: **EnergyNet Ltd**

(2) account number: **161070 10032635**

(3) account name: **energynet-eur1**

(4) swift(BIC) code: **RBOS GB2L** & IBAN number: **GB34 RBOS 1610 7010 0326 35**

noting delegate name, company, AEF2009, and invoice number (if available)

**All transfer costs to be paid by sender; alternatively add Euros 35 to your total fee**

Payment by **Cheque** drawn on a **UK Bank**, payable to **EnergyNet Ltd**

Please return your completed form to:

**Evelyne Cargill**

EnergyNet Limited • 110 Elm Rd • Kingston upon Thames • Surrey KT2 6HU • UK

Tel +44 (0)20-85 47 06 98 • Fax +44 (0)20-85 41 32 44

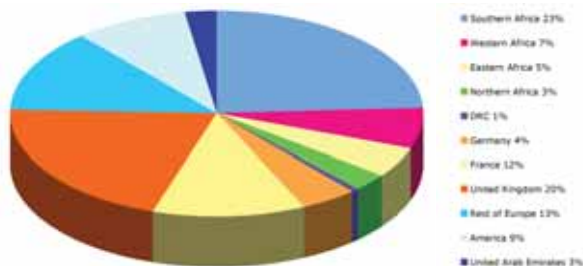
evelyne@energynet.co.uk • www.energynet.co.uk

### Contact us for more information on the Africa Energy Forum 2009

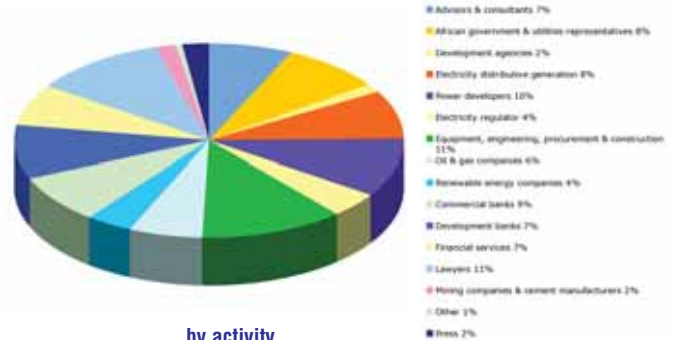
Sponsorship & programme information: **Rod Cargill** (Cargill@energynet.co.uk)  
Registration & visa details: **Evelyne Cargill** (Evelyne@energynet.co.uk)

Speaker information & investment desks: **Bruno Cockburn** (Bruno@energynet.co.uk)  
Exhibition details: **Ricky Cowley** (Ricky@energynet.co.uk)

## AEF 2008 attendance



by country & region



by activity

EnergyNet reserve the right to change the programme or the speakers. In the unlikely event that the Africa Energy Forum has to be cancelled, EnergyNet is not liable for any travel and accommodation costs incurred by delegates in connection with their registration. EnergyNet cannot accept liability for any loss, cost or expense suffered or incurred by any person arising from reason of war, including threat of war, riots and civil strife, terrorism or threats thereof, natural disaster, weather, fire, flood, drought, technical, mechanical or electrical breakdown within any premises visited by delegates in connection with the conference, non-provision of services provided by hotel companies or transport operators, industrial disputes, government action, regulations, or technical problems which may affect the services provided in connection with the event.